



SARAH WEST

Sarah has worked in the accounting and finance sector for over 15 years. She has led teams, advised executives in finance, human resources, corporate structure and strategy. She works with numerous businesses across the region from real estate development, construction to banking and financial products.

Notable Accomplishments:

- ✓ Positioned accounting team with resources, processes and procedures to move from reactive to proactive reporting to help management and owners make real time decisions
- ✓ Mitigate compliance risk through tax planning system which temporary and permanently deferred over \$13.5M in taxes over five tax years, including C Corp conversation that withstood IRS audit
- ✓ Advised on multiple successful owner and structure transitions including overcoming legal, financial and operational challenges

Prior Work Experience:

- ✓ Roers Companies
- ✓ West Central Ag Services
- ✓ Eide Bailly
- ✓ Northwestern Mutual Financial Network
- ✓ Northwestern Bank NA

Qualifications and Education:

- ✓ B.S. in Accounting and Finance, Minnesota State University Moorhead
- ✓ Master of Business Administration, North Dakota State University
- ✓ Certified Management Accountant (CMA)
- ✓ Senior Professional of Human Resources (SPHR)
- ✓ Certified Executive Coach (CEC)
- ✓ Resolving Workplace Conflict & Conflict Dynamics Profile
- ✓ Certification in MBTI - Myers Bridges Type Indicator



Affiliations/Involvement:

Current:

Park Christian School
 Institute of Management
 Accountants
 Minnesota State University
 Moorhead
 Haley's Hope
 American Red Cross

Past:

YWCA
 Church's United for the
 Homeless
 United Way of Cass Clay



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"In my 40+ years in business, I have never experienced someone quite like Sarah. Her ability to understand and present complex financial information so I can make business decisions easily is unmatched in a finance professional. She understands the big picture, not just the numbers." – Jim Roers